



South Caucasus Trade Review

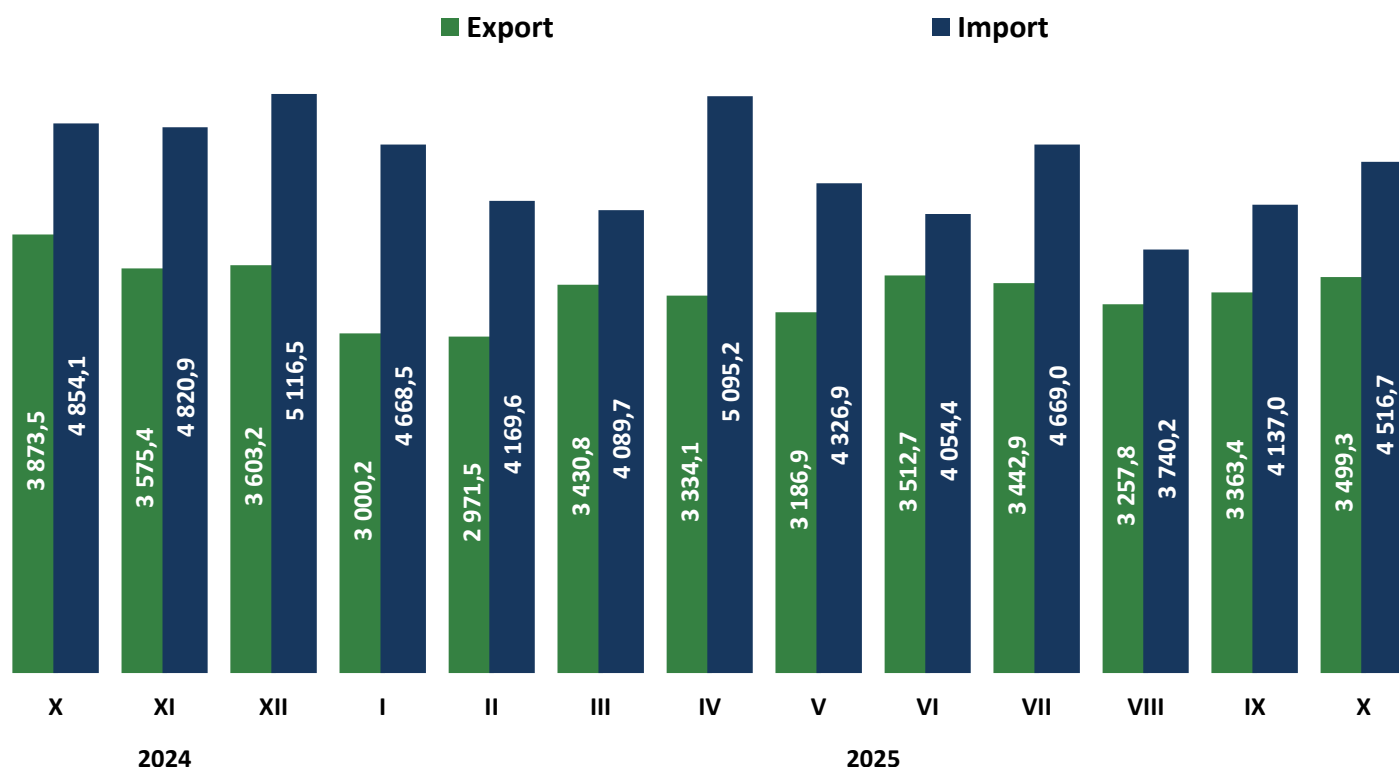


December, 2025



Summary

South Caucasus's monthly trade flows (million dollars)



The South Caucasus countries - Armenia, Georgia, and Azerbaijan - are small, open economies with high levels of integration into global markets. This economic openness means that international trade plays a vital role in their development. External trade is making an outstanding contribution to the region's economic growth (see [Monthly Review of the Caucasus Economy](#)).

According to our estimates, the South Caucasus region's trade turnover for the first ten months totaled \$76,466.9 million, comprising exports valued at \$32,999.7 million and imports at \$43,467.2 million. In the same period of the previous year, external trade turnover amounted to \$83,886.9 million. Consequently, the region's external trade contracted by 8.8% during the January-October period.

In the first ten months of this year, Azerbaijan's share in trade turnover was 51.4%, while Georgia's and Armenia's percentages were 26.9% and 21.7%, respectively.

In October, trade turnover decreased by 8.2% year-over-year compared to the same month in the previous year. Monthly exports and imports were valued at \$3,499.3 million and \$4,516.7 million, respectively.

Georgia

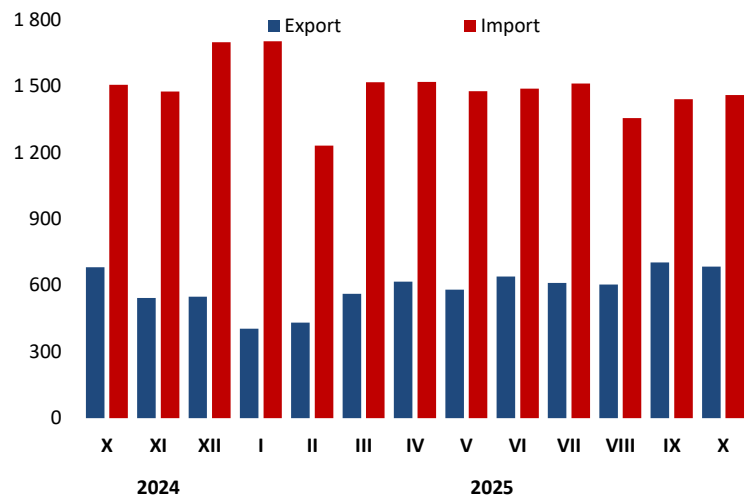
During the first ten months of this year, Georgia experienced expanding external trade flows. Compared to the same period of the previous year, trade turnover grew by 7.1%. Export flows drove the expansion. In the January-October period, exports and imports increased by 6.8% and 7.2%, respectively. Total exports for January-October reached \$5,835.9 million, while imports stood at \$14,703.1 million. This positive trend was observed throughout the preceding months of this year.

In October of this year, Georgia's exports were valued at \$684.5 million, and imports accounted for \$1,459.9 million. In October, exports increased by 0.4% year-over-year, whereas imports contracted by 3.1%.

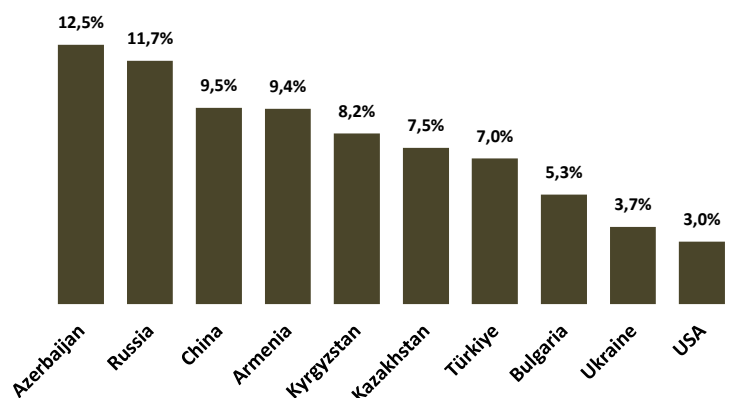
Georgia's main trading partners are neighboring countries, including Azerbaijan, Russia, and Türkiye. Türkiye serves as the primary import partner, with Georgian imports from Türkiye accounting for 17.1% of total imports. Russia is the second-largest import partner, representing 11.4% of total imports. For exports, Azerbaijan is Georgia's largest destination, contributing 12.5% of the total export value. The Russian market stands out as the second-largest export destination, particularly for agricultural products, accounting for 11.7% of total exports. China's share of Georgia's total exports reaches 9.5%.

Georgia's top exports include motor cars, copper ore, ferro-alloys, and wine. Motor vehicle trade represents a significant portion of Georgia's commerce, contributing 24.5% of total exports and 15.9% of total imports, underscoring the importance of this product category in trade flows. Other major export goods include copper ores and ferro-alloys, which contribute 12.4% and 6.5% of total exports, respectively. Natural wine accounts for 4.8% of total exports. Georgia's second-largest import category is refined petroleum, representing 8% of total imports.

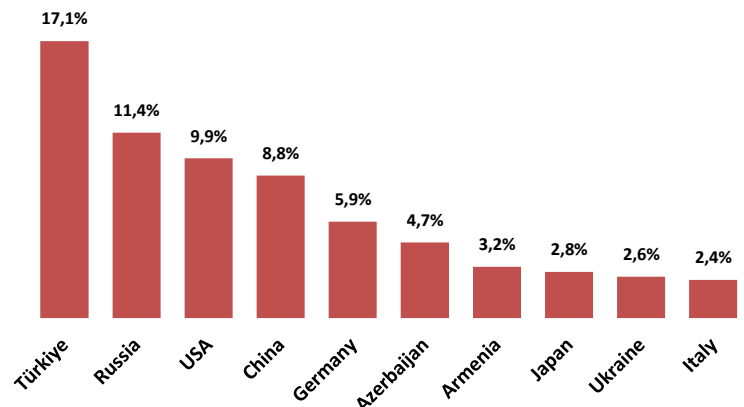
Georgia's monthly trade flows (million dollars)



Georgia's export composition by country, 2020-24



Georgia's import composition by country, 2020-24



Armenia

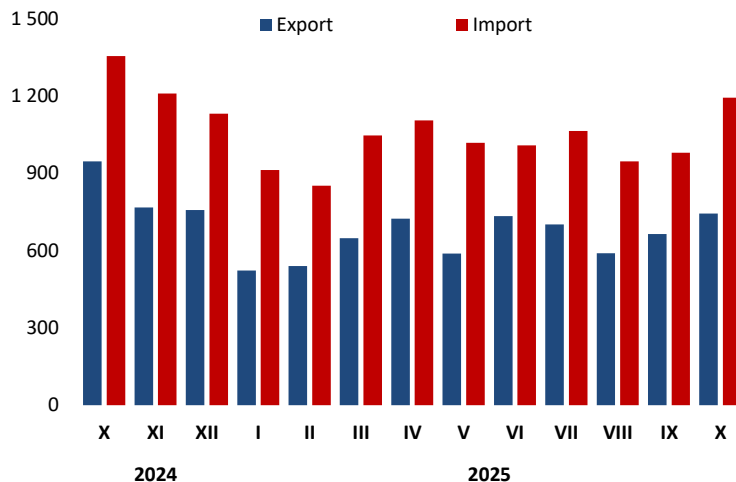
In the first ten months of this year, Armenia's external trade turnover totaled \$16,591.6 million, shrinking by 36.9% compared to the corresponding period of the previous year. Decreased export values drove the declining trade turnover. During the first nine months of this year, the country's exports fell by 44.2%, while imports contracted by 31.2%. For the January-October period, total exports accounted for \$6,459.7 million and imports were valued at \$10,131.9 million.

In October of this year, Armenia's export value was \$744.4 million, and imports accounted for \$1,193.6 million. Year-over-year declines of 21.3% and 11.9% were observed, respectively.

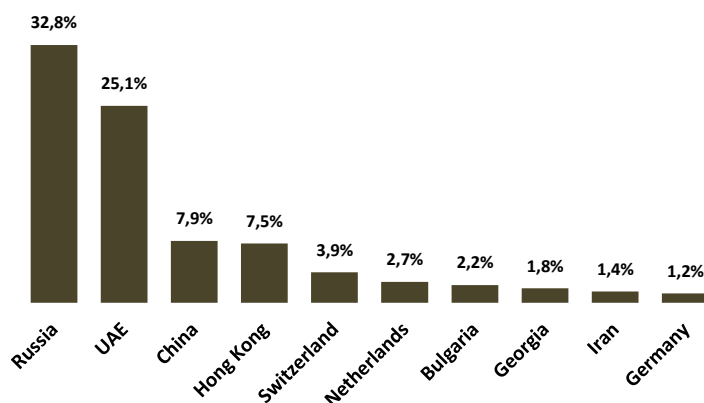
Historically, Russia has been Armenia's leading trading partner. Russia's contribution to Armenian goods exports accounts for 32.8%, while its share of imports is 40.2%. It is noteworthy that Armenia is a member state of the Eurasian Economic Union alongside Russia. Other notable destinations for Armenian goods are the United Arab Emirates and China. Their contributions to total exports are 25.1% and 7.9%, respectively. China accounts for 13% of Armenia's total imports, while the Islamic Republic of Iran's share stands at 5.3%. Additionally, Hong Kong and Vietnam are Armenia's close trading partners.

Armenia's top export goods are precious stones, metals, and pearls. This group represents a 39.7% share of total exports. Specifically, the main export good is gold, accounting for 20.1% of the total. The second-largest group is ore and slag, contributing 13.2% of total exports. Armenia's largest import group is also precious stones, metals, and pearls (23.1%). Hence, some precious stones, metals, and pearls are re-exported. Following precious materials, the main imported goods are mineral fuels, which contribute 10.2% of total imports.

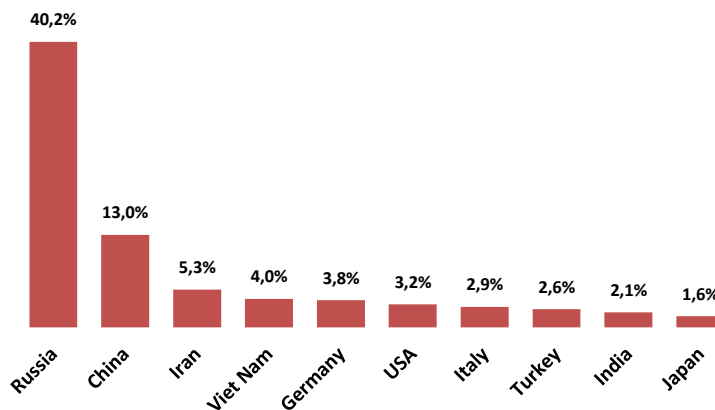
Armenia's monthly trade flows (million dollars)



Armenia's export composition by country, 2020-24



Armenia's import composition by country, 2020-24



Azerbaijan

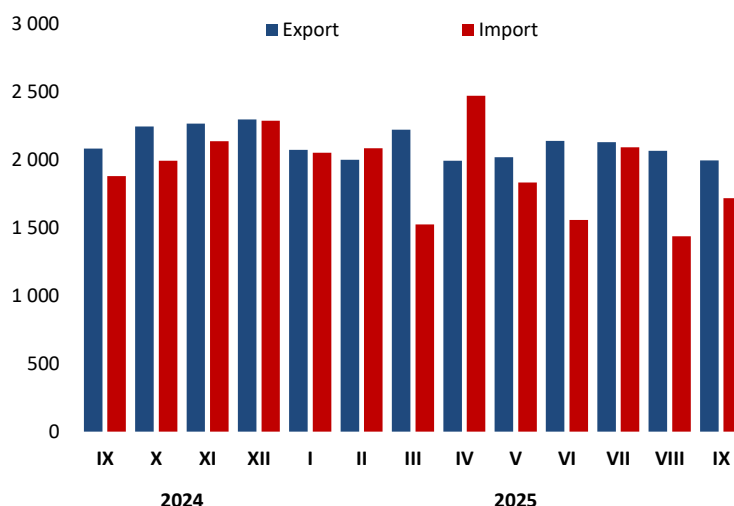
In the first nine months of this year, Azerbaijan's external trade expanded. Compared to the corresponding period of the previous year, trade turnover grew by 3.6%. High growth rates were observed in imports, whereas exports declined. During January-September, Azerbaijan's imports grew by 14.5%, reaching \$16,769.0 million. In this period, exports totaled \$18,633.7 million, shrinking by 4.6%.

In September of this year, Azerbaijan's export value was \$1,995.8 million, and imports were valued at \$1,716.3 million. Year-over-year decline of 4.2% and 8.7% were observed in import and export, respectively.

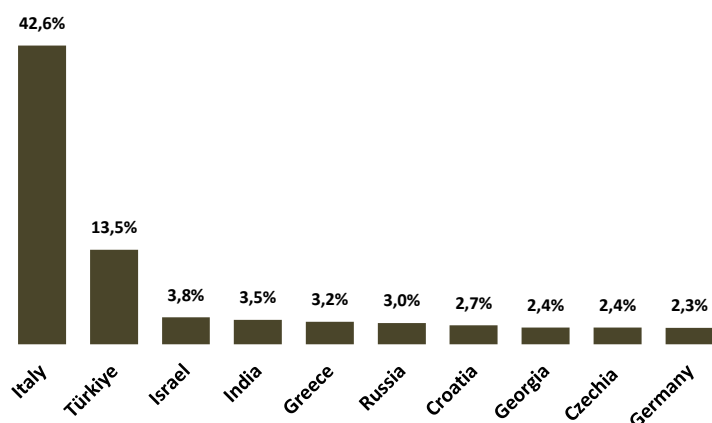
Azerbaijan's top export destinations are Italy and Türkiye - the former due to high demand for Azerbaijan's primary export product, and the latter due to geographic proximity. Italy is Azerbaijan's most important trading partner, accounting for 42.6% of total exports. Türkiye is the second-largest export destination, contributing 13.5% of Azerbaijan's total exports. Israel's share of Azerbaijan's total exports accounts for 3.8%. Regarding imports, China is Azerbaijan's biggest import partner, contributing 15.8% of total imports. Imports from Russia account for 14.5% of Azerbaijan's total imports, while Türkiye's contribution stands at 13.7%.

As an oil-rich country, Azerbaijan's economic structure is heavily based on the oil industry. Consequently, Azerbaijan's main export product is crude oil, with mineral fuels accounting for 90.2% of the total export value. Edible fruits and vegetables contribute 2.5% of Azerbaijan's total exports. Azerbaijan's top import products are mechanical appliances, which contribute 12.2% of total imports. The second largest import category consists of vehicles and their parts, accounting for 10.1% of the import value. Electronic machinery accounts for 8.4% of total imports.

Azerbaijan's monthly trade flows (million dollars)



Azerbaijan's export composition by country, 2020-24



Azerbaijan's import composition by country, 2020-24

